

We want to help you achieve your goals in Cyber and Beyond!

If you have questions about programs, education and other resources at AACC, contact us at:

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Anne Arundel Community College

AACC is a premier learning community whose students and graduates are among the best prepared citizens and workers in the world. We are proud to celebrate 50 years of success.

CyberCenter

AACC's award-winning, state-of-the-art Cyber and Information Security program offers an Associate of Applied Science (AAS) degree, certificate and stand-alone courses that prepare students for positions in the cyber security field or for transfer to four-year institutions.

Business Management and Entrepreneurial Studies

ESI strives to equip students with the skills and knowledge needed to start, run, sustain and grow their business. We offer credit and noncredit instructional programs, contract training, internships and The Hatchery and Business Resource Center. We can help you develop skills in management, marketing, advertising, transportation and more to enhance your success in the business world.

Entrepreneurial
Studies Institute

Anne Arundel Community College



50 INSPIRING
YEARS



Anne Arundel
Community College

CYBER AND BEYOND!

A globe constructed from a grid of small, square images. The images include various symbols of technology (like keyboards, mice, and lightbulbs), business (like briefcases, charts, and hands shaking), and education (like books and graduation caps). The globe is set against a dark background with a reflection effect below it.

8:30 A.M. - 3 P.M.
FRIDAY, FEB. 10, 2012

A FREE CONFERENCE
UNITING THE WORLDS OF BUSINESS,
ENTREPRENEURSHIP
AND CYBER TECHNOLOGIES



CYBER AND BEYOND!

8-9 A.M.

LIGHT BREAKFAST, NETWORKING AND SIGN IN

9 A.M.

WELCOME – AACC LEADERSHIP

9:30-9:55 A.M.

KEYNOTE SPEAKER – DAVE DOBBS

AECOM representative to the U.S. Chamber of Commerce's National Security Task Force

10-11:15 A.M.

BREAKOUT SESSION ONE (CHOOSE ONE)

➔ ACCELERATE YOUR BUSINESS STARTUP AND FINANCING – Room 101
Greg Smith and Bill Graf (M&T Bank) and Chuck Boyer (Winvale)
Starting and financing a business does not just happen. Learn how to jump through the right hoops as well as which hoops to avoid and discover what banks look for in a business, business owners and applications.

➔ ACCELERATE INNOVATION TO COMMERCIALIZATION – Room 103
Hart Rossman (SAIC)
Discover how many opportunities for innovation can be successfully commercial within today's expansion of cybersecurity and the growth of technology.

➔ DISCOVER YOUR OPPORTUNITIES IN CYBER AND BEYOND – Room 105
Kelly Koermer (AACC) with Danielle Strand (AACC)
Kelly Koermer, dean of the School of Business, Computing and Technical Studies, will discuss what's on the cutting edge of the cyber field while Danielle Strand, coordinator of STEM Engaged Learning, offers advice on how to get your foot in the door.

11:30 A.M.-NOON

STUDENT BUSINESS INCUBATOR PRESENTATIONS

NOON

LUNCH, NETWORKING AND OTHER PRESENTATIONS

1-2:15 P.M.

BREAKOUT SESSION TWO (CHOOSE ONE)

➔ NAVIGATE YOUR WAY THROUGH THE RED TAPE – Room 101
Ruby Blakeney (Annapolis Mayor's Office), Joanne Jackson (Anne Arundel County Minority Business Enterprise Program) and Brenda Dilts (ARINC)
Hear from three people who can give you clues on how to start or do business within the government.

➔ NAVIGATE YOUR WAY TO BUSINESS SUCCESS – Room 103
Kathy Freeland (A-TEK)
Learn first-hand from a successful entrepreneur about assessing your skills and talents, envisioning your company, planning your path to success, and then tapping into available organizations and government agencies to make it a reality.

➔ DISCOVER OPPORTUNITIES IN HEALTH CARE INFORMATION SYSTEMS AND BEYOND – Room 105
Valorie King (AACC), Kelly Hugo (AACC) and Danielle Strand (AACC)
Find out opportunities in the IS field as it relates to health care. Learn about internships that can open doors to permanent employment.

2:30 P.M.

WIN = WHAT IS NEXT?

Knowledge to Action led by Carlene Cassidy, Cassandra Moore and Dawn Blanche. Discover what resources there are at AACC and beyond, and have your questions answered.